



The Advocate

FALL 2019 EDITION

LETTER FROM THE PRESIDENT

MIKE ANZALONE

I hope this letter finds you all in good health and spirits as this holiday season is about to begin and the cold weather approaches. Hopefully, everyone is planning on attending our National Convention in Las Vegas in December and the Mesquite Convention in January. If you have not already signed up, you can do so on our website at utahgroundwater.org or you can mail in your registration.

We will be having our annual golf tournament on January 8th, the Wednesday before the convention in Mesquite. We will be shooting sporting clays the morning of the convention, January 9th. I hope everyone can attend; it's a really great opportunity to get out of the cold and mingle with fellow industry friends. Be sure to register quickly as this golf event always fills up.

In this letter I would like to address the prices we are charging for the services we render. We need to remember we are in a very specialized industry that takes a lot of knowledge and experience to do a good job. We all have customers that are going to complain no matter the price, but remember to be true to yourself and your value.

Have you ever explained to a customer what it actually costs you to do a job with ALL the overhead and equipment charges? Do we always include a little buffer for things not going perfect? We all know in the "water world" jobs seldom go as expected, myself included. Perhaps we don't always take the time to get an actual out of pocket cost. It is important to calculate all of our expenses, including our time and the wear and tear on our equipment. At the end of the day, if the equipment is worn out and there is no money to

(Continued on page 2)

INSIDE THIS ISSUE:

LETTER FROM THE PRESIDENT	1
2020 UGWA CONFERENCE & EXPO ANNOUNCEMENT	3
2020 UGWA CONFERENCE & EXPO SCHEDULE OF EVENTS	4
2020 UGWA CONFERENCE & EXPO REGISTRATION FORM	7
2019 UGWA SPONSORS	8
ADVERTISEMENTS	9
EQUIPMENT FOR SALE	18
PROJECT SITE PHOTOGRAPHS	20
UGWA MEMBERSHIP APPLICATION	24
UGWA ADVERTISING FEE SCHEDULE	25
UGWA BOARD OF DIRECTORS	26

LETTER FROM THE PRESIDENT MIKE ANZALONE

(Continued from page 1)

buy new, there is no profit.

Think about all the miles we put on our vehicles going to check a job. In our bids do we figure in the wear and tear on equipment and time spent? Equipment and vehicles are not cheap, and if we aren't figuring that into our overhead, we could be sorry in the end and have nothing to show for all our hard work.

We all do jobs for friends to help them out, and there's nothing wrong with that. It is important to decide how good of a deal you're going to give friends and family so you don't end up just throwing numbers and money into the wind. We need to take time and do some real figuring of actual costs, remember how specialized our industry really is, and take pride in what we do.

We all want to do quality work that we can be proud of. We want to do work that brings referrals for new customers. If we don't charge enough, we catch ourselves cutting corners to get the job done. That type of work is not good for us or anyone in this line of work. It gives our industry a bad name when unreliable or inconsistent work is done.

I sincerely hope you all have a wonderful holiday season with your loved ones and families. I hope to see you all at the upcoming conventions and events. Happy Thanksgiving, Merry Christmas, and Happy New Year!!!!

Mike Anzalone
UGWA President
anzalonepumps@gmail.com





40th Anniversary
UGWA Conference & Expo
January 8th, 9th & 10th, 2020

Registration Is Now Open!

This is an amazing opportunity to network with the best in our industry. And receive the latest education and information to keep you at the top of your business.

**Hotel reservations are separate and handled directly by
the CasaBlanca Resort & Casino**

Reservation ID/Offer Code: 1UGW20

<http://www.casablancaresort.com> or 877-438-2929

\$50 Wed-Thurs \$64 Fri-Sat *Expires: December 9, 2019*



2020 UGWA Conference & Expo

SCHEDULE OF EVENTS

CEU credit will be given to all registered attendees who attend classes

Wednesday, January 8th

- 10:30am - 3:00pm **Golf Tournament** *sponsored by Delco Western*
 6:00pm - 9:00pm **Vendor Setup** (closed to attendees)

Thursday, January 9th

- 8:00am - 11:30am **Skeet Shoot** *sponsored by Franklin Electric & 4-D Plumbing*
 8:00am - 11:30pm **Vendor Setup** (closed to attendees)
 12:00pm - 6:00pm **Registration & Vendor Display Open**
 1:30pm - 1:35pm Welcome and Announcements
 1:35pm - 2:30pm **CEU Class: Utah Well Rules, Issues and Updates**
presented by Jim Goddard, Utah Division of Water Rights
 2:30pm - 3:30pm **CEU Class: Water Well Drilling-Plan for Success**
presented by Ron Petersen, Haliburton
 3:30pm - 4:30pm **CEU Class: Planning for a Public Supply Well**
presented by Deidre Beck, DDW
 4:30pm - 6:00pm **Vendor Social**
 6:00pm - 9:00pm **Banquet & Scholarship Auction**

Friday, January 10th

- 7:00am - 8:00am **Breakfast / Vendor Visits**
 8:00am - 9:00am **CEU Class: Kennecott Mine Dewatering**
presented by Jeff Dunn PG, Rio Tinto
 9:00am - 9:30am **Break / Vendor Visits**
 9:30am - 10:30am **CEU Class: Job Site First Aid & CPR**
presented by Jaye Stahl, CPR Training on Wheels
 10:30am - 11:30am **CEU Class: Medical Cannabis In The Workplace**
presented by Ryan D Nelson, Employer's Council
 11:30am - 12:00pm **General Membership Meeting & Board Elections**
 12:00pm - 1:00pm **Lunch & Raffle Drawings**
Deadline to Turn In Vendor Visit Sheet for The Drawing
 1:00pm - 2:30pm **CEU Class: DOT Safety & Inspection Protocols**
presented by Troop Curtis, Utah Highway Patrol
 2:30pm - 2:45pm Closing Remarks - Mike T Anzalone CWD/CPI UGWA President
 2:45pm - 3:00pm Vendor Visits Drawing / Conference Adjourned

9th Annual Golf Tournament

Join Us Wednesday, January 8th For 18 Holes of Golf, Fun and Prizes! Tee Times Begin at 10:30am, But Space Is Limited!

Signup is Available With Your On-Line Registration

www.UtahGroundWater.org

Sponsored By



The 4th Annual Skeet Shoot

at the UGWA Conference & Expo

Join us Thursday, January 9th for some old fashioned fun and prizes! Shotgun start at 8:00am, but space is limited!

Signup is available with your registration at www.UtahGroundWater.org

We Look Forward to Seeing You There!



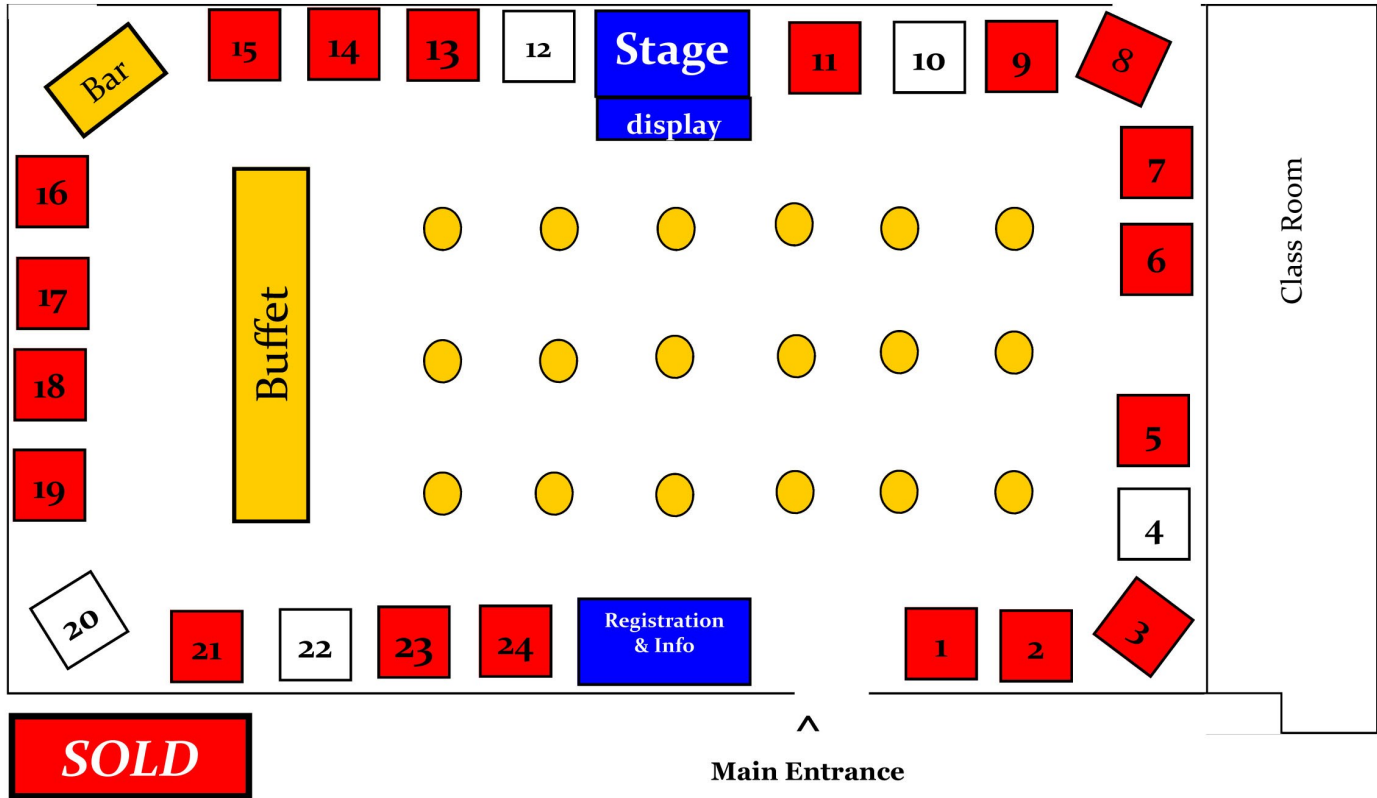
Sponsored by

Franklin Electric

UGWA Conference & Expo

January 8th, 9th & 10th 2020
 CasaBlanca Resort & Casino

Booth Size is 10x10 & includes table and chairs



Booth Locations

- | | |
|-----------------------------|-----------------------------|
| 1. Western Hydro | 13. Foremost Industries |
| 2. Wyo-Ben-Inc | 14. Hole Products |
| 3. West 11/Boshart | 15. Lavel Underground |
| 4. | 16. Mitchell Lewis & Staver |
| 5. Delco Western | 17. B&B Supply Inc |
| 6. Industrial Piping | 18. Moab Bit & Tool |
| 7. AmeriWest Water Services | 19. Mountainland Supply |
| 8. Shakti Pumps | 20. |
| 9. Roscoe Moss | 21. Century Wireline |
| 10. | 22. |
| 11. 2M Company | 23. Cotey Chemical Corp |
| 12. | 24. WWDR |



40th Annual Conference & Expo

January 8-10, 2020

CasaBlanca Resort & Casino in Mesquite NV

First: _____ M: _____ Last: _____

Certifications: _____ License # _____ Phone: _____

Email: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

	Received by 12/31/2019	On/After 01/01/2020	
<u>Registration</u>			
UGWA Annual Membership	\$60		\$ _____
Member Registration	\$140	\$200	\$ _____
Employee/Spouse Registration <i>Includes all meals (attach additional names)</i>	\$85*		\$ _____
Non-Member Registration	\$200	\$260	\$ _____
Golf Tournament	\$75	Available On-Line Only	
Skeet Shoot	\$45		\$ _____
Banquet Dinner/Auction Only	\$35		\$ _____

Raffle Tickets

Quilt Tickets	6 for \$5	Qty: _____	\$ _____
Gun Tickets	6 for \$10	Qty: _____	\$ _____
TV Tickets	\$25 or 6 for \$100	Qty: _____	\$ _____

TOTAL ENCLOSED: \$ _____

Return Completed Form with Your Payment to: UGWA 5577 Walden Glen Dr, Murray UT 84123-7942
 or **Register On-Line www.utahgroundwater.org**
 Questions: 801.541.7259 or admin@utahgroundwater.org

** adding additional employees to a registration on/after 01/01/2020 will revert to the higher member rate, regardless of original registration date.*

2019 UGWA Sponsors

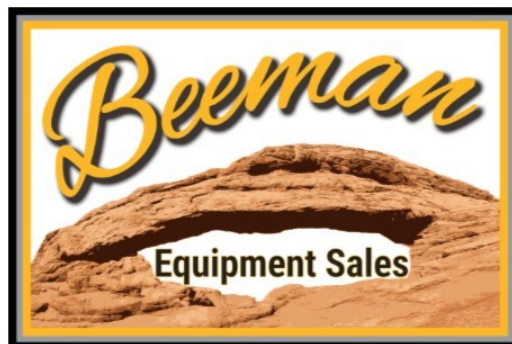
We Support Those Who Support You

PLATINUM SPONSORS



Franklin Electric

GOLD SPONSORS





WESTERN HYDRO



We are
THE RESOURCE
for Utah contractors.

SALT LAKE CITY | 801-886-3434

EXCEEDING EXPECTATIONS WesternHydro.com



A Headwater Company

THE RIGHT SOLUTION FOR THE JOB, EVERY TIME.

PUMPING SYSTEMS FOR RESIDENTIAL & IRRIGATION APPLICATIONS

Since 1882, Mitchell's has partnered with contractors to understand requirements and provide options that result in delivering the best solution for a job.

From residential pumps and vertical turbines to VFDs and packaged systems, customers depend on Mitchell's quick response times to deliver results. Our engineering team is available to help build custom systems to meet your project needs.

Depend on us.
Give us a call (801) 561-5011.



THE RIGHT SYSTEM FOR THE JOB, EVERY TIME.

CONTROLS, LIFT STATIONS, MOTORS, PRESSURE BOOSTERS, AND PUMPS, ARE WHAT WE DO.

Superior service at every phase, from pump sizing and system design to building custom controls; we provide fully customized turn-key water solutions for agriculture, irrigation, industrial and residential applications.

Our experienced in-house product specialists and onsite engineers, coupled with high-quality products and quick delivery ensure project efficiency and performance with cost effective results, no matter the scale or complexity.

Depend on us.
Give us a call (801) 561-5011.





IDAHO FALLS | 208-542-2515



KEEPING UTAH LEGENDARY



**IN-HOUSE
BUILD CENTER**

2M OFFERS:

- AFTER HOURS AVAILABILITY**
- FREE DELIVERY**
- CUSTOM TURBINE BUILDS**
- ALL-INCLUSIVE INCENTIVE TRIPS**
- ON-SITE INVENTORY PROGRAM**

LEGENDARY SERVICE

2Mco.com



AN AMERICAN TRADITION SINCE 1933



CYCLE GARD®
CONSTANT PRESSURE
PUMP CONTROL



FLOMATIC®
SUBMERSIBLE
VFD CHECK VALVES



FLO-TROL®
FLOW CONTROL
VALVES



FLOMATIC®
ENVIRO
FOOT VALVES

FLOMATIC® VALVES

High Quality Valves Built To Last...

FLOMATIC CORPORATION
15 Pruyn's Island Drive, Glens Falls, New York 12801
Phone: (800) 833-2040

WWW.FLOMATIC.COM



Serving Utah's water needs for 40 years



DELCO WESTERN
SINCE 1978



2559 South 1935 West
Salt Lake City, Utah 84119

www.delcowestern.com

(801) 972-0900
fax (801) 972-1171



**Industrial Piping
Products, Inc.**

“Service Sets Us Apart”

Call us any time, **24 hours a day, and seven days a week**, for all of your pipe, valve, and fitting requirements. We are your one stop source for blank or perforated casing, drive shoes, well screen, and pump column.

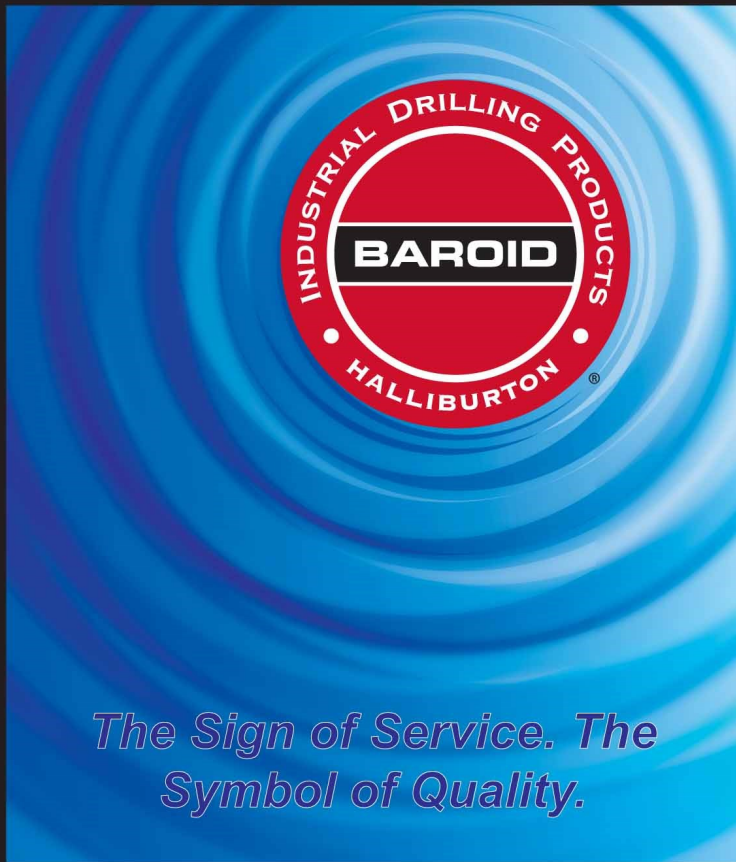
2360 South 3270 West SLC, Utah 84119

(801) 973-7111

toll free (800) 748-5150

Fax (801) 973-4791

Industrial Piping Products, Inc.



- Grouts•
- Drilling Fluids•
- Well Cleaning Chemicals•

Local Contact:

Ron Peterson (801) 230.3882
David Colburn (775) 385.0602

Baroid Industrial Drilling Products

Product Service Line, Halliburton

P.O. Box 1675 Houston, TX 77251
 (877) 379.7412 or (281) 871.4613
www.baroididp.com

© 2014 Halliburton. All Rights Reserved

Salt Lake City, UT 84123
 4215 S. 500 W.
 801-268-268-4494
 Pumps Dept.
 801-268-4494
 Jeff Pope - Manager
 801-327-0242
 Doug Johnson - Sales
 801-324-0246

Growing Together
 **STEVE REGAN CO.**
 www.steveregan.com *Since 1936*
FOR ALL YOUR GROWING NEEDS
 Animal Health, Fencing, Seed, Fertilizer, Hardware,
 Agricultural Chemicals, Pumps and Sprayers

**Over 200 years
 experience
 under one roof!**

**CALL US, YOU'LL
 BE GLAD YOU DID**
800.888.4343

**Steve Regan is your distributor for FRANKLIN
 J-Class and FPS Pumps**

WELL ACCESSORIES AVAILABLE:

- Pressure Tanks
- Tank Tee Accessories
- Well Seals
- Hydrants
- Check Valves
- Float Switch
- Water Filters
- and much more....



FLOMATIC® VALVE

High Quality Valves Built to Last ...



Made in USA

VFD Enviro-Check® Valves Noiseless

Add "VFD" to end of existing Flomatic part number, works for all applications even non VFD systems.

Patented submersible pump check valve for use on variable flow demand (VFD) systems and applications. Standard check valves will "chatter" and be noisy when the system goes to low flow, eventually causing failure.

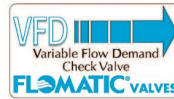
These unique valves are designed to minimize flow losses and hydraulic shocks in the pumping system. The exclusive patented poppet system ensures that the valve smoothly and automatically adjusts to flow changes and is noiseless at very low flows.



VFD Tapped Valves

Excellent for all applications including non VFD systems.

Patented VFD Compatible Check Valves
(Now available in Ductile Iron and Stainless Steel 1" thru 8")



FLOMATIC VALVES

©2018 Flomatic Corporation

Flomatic Corporation

15 Pruy'n's Island Drive
Glens Falls, NY 12801

Phone: (800) 833-2040 • (518) 761-9797

Fax: (518) 761-9798 • www.flomatic.com

Email: flomatic@flomatic.com



Complete line of Drilling Products for:
Mining, Exploration, Waterwell, & Oilfield

MOAB BIT & TOOL CO.

24 Hr. Service 1-800-453-1052

FAX 435-259-2968

www.moabbt.com

MAIN OFFICE
435-259-7763
999 W. 400 N.
P.O. Box 817
Moab, UT 84532

STAN HOLLAND
Cell: 435-210-0817
stan@moabbt.com



Jeffrey C. Stucki

Nickerson Company, Inc.

2301 West Indiana Avenue • P.O. Box 25425

Salt Lake City, Utah 84125


www.nicopumps.com

801-973-8888 Ext. 234 Office

801-597-4686 Cell

801-973-8267 Fax

jeff@nicopumps.com



SHAWN NORDHOFF
Sales Representative

Industrial Piping Products, Inc.

2360 S. 3270 W.
Salt Lake City, UT 84119

801-973-7111
Fax 801-973-4791
Mobile 801-554-3928
Toll Free 800-748-5150



DELCO WESTERN
SINCE 1978

2559 S Decker Lake Lane
West Valley City, Utah 84119
Phone: (801) 972-0900
Fax: (801) 972-1171
www.delcowestern.com

Steve Price
Outside Sales
Cell: (801) 498-0949
steve@delcowestern.com

WATER AND WASTEWATER PUMPING EQUIPMENT AND SUPPLIES
GROUNDWATER - SOLAR SYSTEMS - SEWER SYSTEMS
INDUSTRIAL - MINING - MUNICIPAL - IRRIGATION - AGRICULTURE



Garry Noyce

Nickerson Company, Inc.
2301 West Indiana Avenue • P.O. Box 25425
Salt Lake City, Utah 84125
www.nicopumps.com

801-973-8888 Ext. 233 Office
801-597-0139 Cell
801-973-8267 Fax
garry@nicopumps.com

LOUGHLIN
FOUNDRY

WATER ASSOCIATES ▲ LLC

435.649.4005
www.LoughlinWater.com



B & B Supply Inc.

1497 South 700 West
Salt Lake City, UT 84104
(801) 981-5254
Fax (801) 762-6545

Travis Shores
Cell (801) 821-8707
travis@bbsupplyinc.com



info@beemanequipmentsales.com

Financing Available

(435) 259-7281



2007 GEFCO 185K \$685K



2004 Ingersoll Rand T3W \$295K



Challenger 320 Package \$395K



1987 Reichdrill C-700C \$68K



1985 CP 670 \$69K



2004 Pulstar P10,000 \$55K



GD FDFX 5-1/2x8 \$ 32K



2010 Triflo MFS2500 Mud System \$44K



GD 5X6 \$18K



2005 Atlas Copco XRVS \$55K



1992 Smeal R12 \$135K



CompAir Leroy 900/500 \$49K

www.BeemanEquipmentSales.com



EQUIPMENT FOR SALE

COMPRESSOR BOOSTERS

Joy WB12 Booster/Detroit Series 60 - \$50,000.

Joy WB12 Booster/Detroit 12V92 - \$60,000.

DRILL RIGS

2004 Schramm 130, SN J130-0118, 4846 hours, 8000 miles, non-tilt head, model 1350/350 - 1150/500 Sullair - \$450,000

1981 Schramm T685H Rotadrill, rig only, no truck – Call Alan for pricing.

CALL ALAN LANG 801-554-2419

Project Site Photographs

If you have a project you're proud of, or a particular project site that you thought was unique, please consider submitting a photograph for inclusion in the next UGWA Newsletter. Submissions can be sent to:

UGWA Newsletter Editor — Neil Burk
neil@loughlinwater.com



Project Site Photographs



Project: Murray City Park Well
Drilling Contractor: Lang Equipment
Consultant: Bowen Collins & Associates
Project Description: Grout seal installation under flowing artesian conditions; 16-inch diameter public water system well; planned total depth is 600 feet

Project Site Photographs



Project:	Bluebell Flats Well
Location:	Snowbasin, Utah
Drilling Contractor:	Lang Exploratory Drilling
Pump Contractor:	Widdison Turbine Service
Well Size and Depth:	16-inch diameter casing to 3100 feet
Pump Setting:	2000 feet
Site Elevation:	7200 feet
Road Grade:	18%
Project Description:	Pump repair/replacement; GE oil field 400 HP, 4160 VAC; 5.5-inch #17, 8RS pump column

Project Site Photographs



Project:	Deweyville Exploration Well
Owner:	Bear River Water Conservancy District
Location:	Deweyville, Utah
Drilling Contractor:	Lang Equipment
Consultant:	Hansen, Allen & Luce
Project Description:	Grout seal installation of exploration well converted into a production well; total drill depth is 625 feet



Membership Application

RENEW or JOIN ON-LINE at WWW.UTAHGROUNDWATER.ORG or
MAIL THIS COMPLETED APPLICATION WITH YOUR PAYMENT of \$60 to:
UGWA 5577 Walden Glen Dr, Murray UT 84123-7942

MEMBERSHIP TYPE (CIRCLE ONE): A B C D E F

DRILLING LICENSE # _____ **CONTRACTORS LICENSE #** _____

NAME _____

PROFESSIONAL DESIGNATIONS _____

COMPANY _____

MAILING ADDRESS _____

CITY/STATE/ZIP _____

PHONE (_____) _____ **EMAIL** _____

HOW DID YOU HEAR ABOUT US _____

Membership Types

- A. **CONTRACTOR:** Any person doing business and licensed to drill, either water wells or ground water monitoring.
- B. **PUMP INSTALLER:** Any person doing business and licensed to install ground-water pumping equipment.
- C. **MANUFACTURER:** Any person engaged in the manufacturing of equipment, or materials used in the ground water industry.
- D. **SUPPLIER:** Any person engaged in the sale of equipment or supplies associated with the ground water industry.
- E. **TECHNICAL:** Any hydrologist, geologist, or engineer involved in teaching, research, consulting and or government services associated with the ground water industry.
- F. **ASSOCIATE:** Any person engaged in the support of the UGWA who does not accurately fit in any of the above.

This membership allows the joining of one individual to benefit from all the privileges of membership in the Utah Ground Water Association. Annual membership dues are \$60.00 per year. These dues cover membership only in the Utah Ground Water Association. The Utah Ground Water Association is affiliated with the National Ground Water Association and the Mountain States Ground Water Association. **All memberships are annual and run July 1st thru June 30th. Memberships purchased mid-year will have the 2nd year prorated to bring them compliant with this format.**

UTAH GROUND WATER ASSOCIATION INC

ADVERTISING FEE SCHEDULE

NEWSLETTER (per quarterly issue)

DESCRIPTION	MEMBER	NON-MEMBER
1/8 Page or Business Card	\$25	\$30
1/4 Page	\$50	\$60
1/2 Page	\$75	\$90
Full Page	\$100	\$120

BRONZE LEVEL SPONSOR: Your logo on the UGWA website, with link to your website or email; One 1/8 page size/business card size ad in The Advocate, the UGWA's quarterly newsletter (\$120 value); Recognition at all UGWA events.

SILVER LEVEL SPONSOR: One UGWA membership (\$60 value); Your logo on the UGWA website, with link to your website or email & reoccurring HOME page placement; One 1/4 page size ad in The Advocate, the UGWA's quarterly newsletter (\$200 value); 5% discount at all UGWA events; Recognition at all UGWA events.

GOLD LEVEL SPONSOR: One UGWA membership (\$60 value); Your logo on the UGWA website, with link to your website or email, HOME & SPONSOR tab placements; One 1/2 page size ad in The Advocate, the UGWA's quarterly newsletter (\$300 value); 10% discount at all UGWA events; Recognition at all UGWA events.

PLATINUM LEVEL SPONSOR: Two UGWA memberships (\$120 value); Your logo ad on the UGWA website, with link to your website or email, Platinum all tabs placement; One full page size ad in The Advocate, the UGWA's quarterly newsletter (\$400 value); 20% discount at all UGWA: Recognition at all UGWA events.

For More Information Contact: admin@utahgroundwater.org or 801.541.7259

2019 UGWA BOARD OF DIRECTORS

PRESIDENT

Mike T. Anzalone, CWD/CPI
Anzalone Pumps, Inc.
anzalonepumps@gmail.com

PRESIDENT-ELECT

Casey Curtis
Hydro Resources
ccurtis@hydroresources.com

TREASURER

Chris DeKorver, PG
Bowen Collins & Associates, Inc.
cdekorver@bowencollins.com

MEMBERSHIP

Shawn Nordhoff
Industrial Piping Products, Inc.
shawn@industrialpiping.net

CONVENTIONS

Chris D. Mikell, PG
Bowen Collins & Associates, Inc.
cmikell@bowencollins.com

NEWSLETTER

Neil Burk, PG
Loughlin Water Associates, LLC
neil@loughlinwater.com

CONTRACTOR/PUMP INSTALLER REPRESENTATIVES

Dee Evans

Deeco Water Wells
deeco686@hotmail.com

Rollin "Bub" Moore

Widdison Turbine Service, LLC
moorespubud@yahoo.com

TECHNICAL REPRESENTATIVES

Mark Chandler, PE

CRS Engineers
mark.chandler@crsengineers.com

Jeff Davis, PG

Barr Engineering Co.
jdavis@barr.com

MANUFACTURER/SUPPLIER REPRESENTATIVES

Ronald B. Peterson

Baroid IDP
ron.peterson@halliburton.com

Steve Price

Delco Western
steve@delcowestern.com

STATE OF UTAH REPRESENTATIVE

Jim Goddard, PG

Utah Division of Water Rights
jimgoddard@utah.gov

EXECUTIVE DIRECTOR

Colette C. Lynch, CBA

Utah Ground Water Association
colette@utahgroundwater.org