I would like to start out by extending a huge thank you to all the people who came to Moab in June to enjoy the beautiful scenery and company of fun people in our industry. Thank you to the vendors who graciously sponsored the many great events and activities. Thank you to Chris Mikell for arranging speakers for the educational classes. I would like to thank the Holland’s of Moab Bit for providing the facility for our great BBQ Friday night. It was an excellent location and much appreciated. Thank you Mike Zimmerman for doing the cooking at the BBQ. It was excellent! Thank you Gavin Holland for guiding the ATV tour on Saturday. Everyone had a great time and we hope to do the same trip again with him next year. Luckily everyone survived the day, even after the firecracker excitement in the canyon!

In this Presidents’ message I would like to share with you the best business lesson I have ever received. Not long after my father passed away in 1998, I received a phone call from Laird Whipple who was dissatisfied with my brother for not showing up to do a job for a week and a half. The next morning after the call I went to Laird’s place and did the thirty minute job. I went in his shop to give him his bill and he proceeded to give me a ninety minute “chewing out,” the likes of which I had never had. He was extremely unhappy because my brother did not do what he said he was going to do, when he said he was going to do it. I got the unfortunate brunt of Laird’s dissatisfaction. He was so upset he was throwing wrenches across his shop. This was also my wedding day, but that was later in the afternoon.

Laird was of the generation that appreciated and expected a person’s

(Continued on page 2)
word to be set in stone. He taught me that once trust is broken with a customer, or a fellow driller, it is difficult to ever recover. Business with that particular customer is in jeopardy as well as your reputation in the industry. Your name and your word is really all you have and should be protected at all costs. Ninety percent of our work received in this industry is by reputation and word of mouth.

I acknowledge that in our profession it is very hard to correctly predict how long each job will take and when we can move on to the next one, but communicating with customers and keeping their trust is extremely important. Customers would much rather get a phone call hearing you’re running behind schedule and not showing up than not hearing anything from you at all concerning a job. Not doing what you commit to do permanently breaks trust with your customers and fellow industry associates.

Laird’s next point was to prioritize. Do what is most important first in respect to each particular job. The most important things are different for all of us and each job. For some it might be paperwork, others it may be keeping on top of making sure your inventory is stocked. You must prioritize what is most important in your particular situation and the goals you have for your company.

I finish this by hoping everyone is doing well and having a fun safe summer. As summer ends, I encourage you all to reflect on your profession, family, and goals then strive to do better where possible.

Mike Anzalone
UGWA President
anzalonepumps@gmail.com
UGWA’s 2019 Moab PED and Convention was held on June 7-8 at the Moab Valley Inn. On Thursday afternoon before the convention, Mike Anzalone organized a golf outing at “The Hideout” Golf Course in Monticello. The Hideout is one of the most scenic courses in Utah, with lots of elevation changes and challenges. We had 16 people show up for a wonderful afternoon of golf. Teams were organized on the spot. Friendly bets and threats soon followed. Golf was temporarily interrupted by an intense thunderstorm and lightening display. Scary! Thanks Mike A for organizing a fun golf outing.

On Friday we had a very good turnout for the 6 continuing education presentations, with 15 drillers and about 12 suppliers and consultants attending. The presentation topics included “Utah Water Well Drilling Rule Updates” (Jim Goddard/Water Rights), “The FORGE Geothermal Project near Milford” (Stefan Kirby, Utah Geologic Survey), “Efficient Water Wells” (Jeremy Kuhn, Roscoe Moss), “Water Well Drilling – Plan for Success” (Ron Petersen, Baroid/Halliburton), and “Driller Jeopardy” (Thom Hanna, Johnson Screens). For our last class, we did a field trip to the Moab Bit & Tool fabrication shop in Moab. Gavin and Aaron Holland gave us a history of how their grandfather, J.W. Holland, started the business and developed his own line of large diameter reverse-circulation drag bits. We heard about the changes over the years to drill bit designs leading to up the latest PDC drill bits they specialize in making, in addition to the complete line of hole openers, tri-cone bits, hammer bits, subs and stabilizers, and custom orders. We got a complete tour of the fabrication shop and equipment, and how they have grown and expanded their business. Thank you very much to Gavin and Aaron at Moab Bit & Tool for showing us your business.

Our BBQ social on Friday night was hosted by “The Holland’s” and Moab Bit & Tool at the Holland’s home in Moab. The Holland’s backyard setting is absolutely gorgeous with giant sycamore trees, birds chirping, and friendly horses. The head count report was we had 55 UGWA members and families there. Mike Zimmerman provided the BBQ and Mike Anzalone provided the beans and fixings. The food was delicious. Plenty of everything to go around. Thanks Mike Z for your efforts on a fantastic BBQ for us. Thank you Stan and Gavin and Aaron (The Holland’s) for a truly special place to share time together as a group.

On Saturday a group of 14 of us got together for an ATV ride hosted by Gavin Holland. We started at Onion Creek and toured the Kokopelli Trail to the back side of the La Sals. We ended at the old uranium mine that J.W. Holland was working at when he started Moab Bit & Tool. Amazing local history, landscapes, geology, and old mine works were seen by all.

(Continued on page 4)
Charlie Fox with Franklin Electric provided a great sandwich lunch at the mine. We rode over 50 miles! Yeehaw, what a blast!! Thank you Gavin for an awesome tour and day.

The Moab event is successful and fun because of the sponsorship and support we get from our UGWA member suppliers. This year we want to thank our platinum sponsors, Mitchell Lewis & Staver, Western Hydro, and 2M, and our lunch sponsor, Delco Western. We couldn’t do it without their attendance and financial support. We also want to thank Moab Bit & Tool who sponsors us whenever we come to town, hosting our BBQ event and food/drinks. Mike Zimmerman for doing the BBQ. Charlie Fox for lunch on the ATV ride. Mike Anzalone for the golf outing. Presenters at UGWA events are all volunteers. Please give a big thank you to these individuals and their companies for supporting UGWA.

The Moab “Event” is a long standing tradition of UGWA. I hope everyone will consider coming next year, bringing their family, and making it a great time for the Utah water well industry.

Chris Mikell, P.G.
VP, Conventions
cmikell@bowencollins.com
Registration Is Now Open!
This is an amazing opportunity to network with the best in our industry. And receive the latest education and information to keep you at the top of your business.

**Wednesday, January 8th**
10:30 am 8th Annual Golf Tournament  
_sponsored by TBA_

**Thursday, January 9th**
8:00am - 11:30am Skeet Shoot _sponsored by Franklin Electric & 4-D Plumbing_
12:00pm-6:00pm Registration & Vendor Display Open  
2:00pm Welcome and Announcements  
**CEU Classes - Schedule Coming Soon**  
4:30pm Vendor Social _w/cash bar_  
6:00pm Banquet & Scholarship Auction

**Friday, January 10th**
7:00am Breakfast / Vendor Visits  
**CEU Classes - Schedule Coming Soon**  
11:15am General Membership Meeting & Board Elections  
12:00pm Lunch  
**Deadline to Turn In Vendor Visit Sheet for The Drawing**  
**CEU Classes - Schedule Coming Soon**  
3:45pm Closing Remarks  
Mike T Anzalone CWD/CPI UGWA President  
Final Drawings / Conference Adjourned

Hotel reservations are separate and handled directly at the CasaBlanca Resort & Casino  
Reservation ID/Offer Code: 1UGW20 [http://www.casablancaresort.com](http://www.casablancaresort.com) or 877-438-2929  
$50 Wed-Thurs $64 Fri-Sat **Expires: December 9, 2019**
40th Annual Conference & Expo  
January 8th 9th & 10th, 2020  
CasaBlanca Resort & Casino in Mesquite NV

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Return Completed Form with Your Payment to: UGWA 5577 Walden Glen Dr, Murray UT 84123-7942  
or Register On-Line www.utahgroundwater.org  
Questions: 801.541.7259 or admin@utahgroundwater.org

*adding additional employees to a registration on/after 01/01/2020 will revert to the higher member rate, regardless of original registration date.
2019 Scholarship Awards
Congratulations to All Our Students!

Caden Bosh grandson of David Worwood

DeeAnn Evans daughter of Dee Evans

Landis King son of Van King

Daniel Lamb son of Jason Lamb

Matilyn Miller granddaughter of Conrad Miller

Braydorn Moore son of Rollin Moore

Brigham Moore son of Rollin Moore

Camilla Moore daughter of Rollin Moore

Joni Munford daughter of Spence Bowman

Michael Nordhoff son of Shawn Nordhoff

Whitney Nordhoff daughter of Shawn Nordhoff

Allison Talbot granddaughter of Paul Nordhoff

Andrew Talbot grandson of Paul Nordhoff

Hollee Talbot granddaughter of Paul Nordhoff
**Logo Contest Winner**

**Congratulations Chris DeKorver**

Thank you so much to everyone who participated in our Logo Design Contest. We received 16 amazing choices from 4 very talented people.

All designs were randomly given a number only (no names) and your Board of Directors selected their favorites from the 16 choices. Not until after their favorite was chosen, was the designer revealed.
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Project Site Photographs

If you have a project you’re proud of, or a particular project site that you thought was unique, please consider submitting a photograph for inclusion in the next UGWA Newsletter. Submissions can be sent to: UGWA Newsletter Editor — Neil Burk neil@loughlinwater.com
Project Site Photographs

Project: Ogden City Airport Well
Drilling Contractor: Hydro Resources
Consultant: Bowen Collins & Associates
Project Description: 20-inch diameter public water system well completed to depth of 840 feet; pump tested at 3500 gpm
Project Site Photographs

Project: Storm Haven Well No. 2
Location: Town of Daniel, Utah
Drilling Contractor: Lang Equipment
Consultant: Loughlin Water Associates and T-O Engineers

Project Description: 8-inch diameter public water system well completed to depth of 315 feet; pump tested at 189 gpm
Project Site Photographs

Project: Dry Canyon Exploration Well
Location: Smithfield City, Utah
Drilling Contractor: Lang Equipment
Project Description: 6.5-inch diameter exploration borehole drilled to dept of 900
Membership Application

RENEW or JOIN ON-LINE at WWW.UTAHGROUNDWATER.ORG or MAIL THIS COMPLETED APPLICATION WITH YOUR PAYMENT of $60 to:
UGWA  5577 Walden Glen Dr, Murray UT 84123-7942

MEMBERSHIP TYPE (CIRCLE ONE): A  B  C  D  E  F

DRILLING LICENSE #_____________  CONTRACTORS LICENSE #_____________

NAME______________________________

PROFESSIONAL DESIGNATIONS ________________________________

COMPANY ________________________________________________

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HOW DID YOU HEAR ABOUT US __________________________________

---

**Membership Types**

A. **CONTRACTOR:** Any person doing business and licensed to drill, either water wells or ground water monitoring.

B. **PUMP INSTALLER:** Any person doing business and licensed to install ground-water pumping equipment.

C. **MANUFACTURER:** Any person engaged in the manufacturing of equipment, or materials used in the ground water industry.

D. **SUPPLIER:** Any person engaged in the sale of equipment or supplies associated with the ground water industry.

E. **TECHNICAL:** Any hydrologist, geologist, or engineer involved in teaching, research, consulting and or government services associated with the ground water industry.

F. **ASSOCIATE:** Any person engaged in the support of the UGWA who does not accurately fit in any of the above.

This membership allows the joining of one individual to benefit from all the privileges of membership in the Utah Ground Water Association. Annual membership dues are $60.00 per year. These dues cover membership only in the Utah Ground Water Association. The Utah Ground Water Association is affiliated with the National Ground Water Association and the Mountain States Ground Water Association. All memberships are annual and run July 1st thru June 30th. Memberships purchased mid-year will have the 2nd year prorated to bring them compliant with this format.
**UGA Newsletter**

**ADVERTISING FEE SCHEDULE**

**NEWSLETTER**  
(per quarterly issue)

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**BRONZE LEVEL SPONSOR**: Your logo on the UGWA website, with link to your website or email; One 1/8 page size/business card size ad in The Advocate, the UGWA’s quarterly newsletter ($120 value); Recognition at all UGWA events.

**SILVER LEVEL SPONSOR**: One UGWA membership ($60 value); Your logo on the UGWA website, with link to your website or email & reoccurring HOME page placement; One 1/4 page size ad in The Advocate, the UGWA’s quarterly newsletter ($200 value); 5% discount at all UGWA events; Recognition at all UGWA events.

**GOLD LEVEL SPONSOR**: One UGWA membership ($60 value); Your logo on the UGWA website, with link to your website or email, HOME & SPONSOR tab placements; One 1/2 page size ad in The Advocate, the UGWA’s quarterly newsletter ($300 value); 10% discount at all UGWA events; Recognition at all UGWA events.

**PLATINUM LEVEL SPONSOR**: Two UGWA memberships ($120 value); Your logo ad on the UGWA website, with link to your website or email, Platinum all tabs placement; One full page size ad in The Advocate, the UGWA’s quarterly newsletter ($400 value); 20% discount at all UGWA: Recognition at all UGWA events.

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